

**9 Mount Henry Road
COMO WA 6152**

24 October 1993

Mr. Terry Ross
Managing Director
Insultec WA

Dear Terry

We are pleased with the results of having the roof of our house cleaned, repaired and painted by your company using your special 'insulating paint'.

We have now experienced a full summer and winter period since the work was completed and we are very satisfied with the results.

All of the problem leaking areas in the roof are now gone which is a great relief to us, and during the summer the inside temperature of our house has been reduced considerably. We believe the inside temperature has been reduced by at least 10^oC to 15^oC and all of our visitors comment on how cool our home is when they enter on a hot day.

During the summer we only used our air conditioner on the very hottest days and then only for limited periods. At all other times we found the ceiling fans to be quite adequate to maintain a comfortable room temperature.

Yours faithfully

Roy Schultz