

L & J Robinson
1 Harvey Street
ALICE SPRINGS
N.T. 0870

8 August, 1992
Wayne Gransden
Magprime Pty Ltd
23 Grosvenor Street
GLANDORE SA 5037

Dear Wayne,

I was pleased to see you again in Alice Springs at our show and, later, at the Home Exhibition.

It is now a year since you treated our roof and western wall of the house with Insultec.

At the time we asked you to do this coating(September, 1991), we were very hopeful, but prepared to be disappointed, that the product would come up to our expectations.

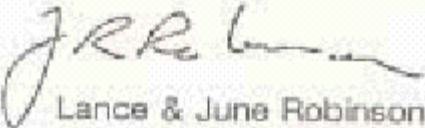
You will recall that ours is a skillion roof with no more that 100 mm of airspace between the external iron and the ceiling. I think it provides a reasonably difficult test of the effectiveness of your product.

We have not systematically charted the effects of the Insultec as a thermal treatment but are very happy with it. Last summer we did not need to use the air conditioner until at least a month later than in previous years and found that, even at the height of summer, we did not need air conditioning in the house until at least 2.30 in the afternoon and then only on a "low" setting. Previously we needed it by 10.30 in the morning.

During the present winter we have not needed the heater as much and saved considerable dollars in the cost of gas heating. A tank of gas now lasts three weeks including heating instead of twp weeks.

We are really pleased with the investment we made in the Insultec treatment and the service we have received from you. We would be happy to confirm these comments to any of your potential clients.

Yours faithfully



Lance & June Robinson

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